

# Consolidated Balance Sheet

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries  
March 31, 2014

ASSETS	Millions of yen		Thousands of U.S. dollars (Note 1)
	2014	2013	2014
<b>CURRENT ASSETS:</b>			
Cash and cash equivalents (Note 16)	¥45,384	¥42,833	\$440,622
Time deposits with an original maturity over three months (Note 16)	291	5,365	2,825
Marketable securities (Notes 3 and 16)	802	1,001	7,787
Receivables (Note 16):			
Trade notes and accounts	21,543	23,681	209,155
Associated companies	988	1,127	9,592
Other	25,255	20,206	245,194
Allowance for doubtful receivables	(172)	(213)	(1,670)
Investments in lease (Notes 4 and 16)	12,002	12,361	116,524
Inventories	16,384	16,576	159,068
Deferred tax assets (Note 14)	1,980	1,950	19,223
Prepaid expenses and other current assets	2,252	2,316	21,864
<b>Total current assets</b>	<b>126,709</b>	<b>127,203</b>	<b>1,230,184</b>
<b>PROPERTY AND EQUIPMENT:</b>			
Land (Notes 5 and 8)	22,849	22,920	221,835
Buildings and structures (Notes 5 and 8)	41,035	40,150	398,398
Furniture and equipment (Note 5)	18,847	18,866	182,981
Lease assets (lessee) (Note 15)	443	435	4,301
Construction in progress	398	253	3,864
Total	83,572	82,624	811,379
Accumulated depreciation	(42,570)	(41,171)	(413,301)
<b>Net property and equipment</b>	<b>41,002</b>	<b>41,453</b>	<b>398,078</b>
<b>INVESTMENTS AND OTHER ASSETS:</b>			
Investment securities (Notes 3 and 16)	6,035	6,366	58,592
Investments in associated companies (Note 16)	1,798	1,391	17,456
Rental deposits and long-term loans (Notes 7 and 16)	17,767	18,748	172,495
Goodwill (Note 6)	880	867	8,544
Software	3,968	3,846	38,524
Deferred tax assets (Note 14)	1,375	3,583	13,350
Other	1,947	2,070	18,903
<b>Total investments and other assets</b>	<b>33,770</b>	<b>36,871</b>	<b>327,864</b>
<b>TOTAL</b>	<b>¥201,481</b>	<b>¥205,527</b>	<b>\$1,956,126</b>

See notes to consolidated financial statements.

LIABILITIES AND EQUITY	Millions of yen		Thousands of U.S. dollars (Note 1)
	2014	2013	2014
<b>CURRENT LIABILITIES:</b>			
Short-term borrowings (Notes 8 and 16)	¥209	¥642	\$2,029
Current portion of long-term debt (Notes 8 and 16)	4,329	1,665	42,029
Payables (Note 16):			
Trade notes and accounts	17,556	21,603	170,447
Associated companies	1,346	1,195	13,068
Other	12,698	11,004	123,282
Income taxes payable (Note 16)	1,818	2,578	17,650
Accrued expenses	3,043	2,803	29,544
Allowance for business restructuring	195	988	1,893
Other current liabilities (Note 10)	2,840	2,543	27,573
Total current liabilities	44,034	45,021	427,515
<b>LONG-TERM LIABILITIES:</b>			
Long-term debt (Notes 8 and 16)	3,651	7,549	35,446
Liability for retirement benefits (Note 9)	342	417	3,320
Rental deposits received (Note 7):			
Associated companies	1,023	1,079	9,932
Other	5,941	6,067	57,680
Deferred tax liabilities (Note 14)	49	65	476
Other liabilities (Note 10)	2,078	2,028	20,175
Total long-term liabilities	13,084	17,205	127,029
Total liabilities	57,118	62,226	554,544
<b>COMMITMENTS AND CONTINGENT LIABILITIES</b> (Notes 8, 9 and 15)			
<b>EQUITY</b> (Notes 11 and 20):			
Common stock, authorized, 328,207 thousand shares; issued, 92,950 thousand shares in 2014 and 97,950 thousand shares in 2013	33,999	33,999	330,087
Capital surplus	34,278	34,278	332,796
Retained earnings	78,679	80,438	763,874
Treasury stock at cost, 3,431 thousand shares in 2014 and 5,428 thousand shares in 2013	(5,166)	(7,231)	(50,155)
Accumulated other comprehensive income:			
Unrealized gain on available-for-sale securities (Note 3)	1,589	1,272	15,427
Foreign currency translation adjustments	600	106	5,825
Total	143,979	142,862	1,397,854
Minority interests	384	439	3,728
Total equity	144,363	143,301	1,401,582
<b>TOTAL</b>	¥201,481	¥205,527	\$1,956,126

Note. Shares have been restated, as appropriate, to reflect a three-for-one stock split effected April 1, 2013.



# Consolidated Statement of Changes in Equity

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries  
Year Ended March 31, 2014

	Thousands		Millions of yen								
	Issued Number of Shares of Common Stock	Number of Shares of Treasury Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated other comprehensive income		Total	Minority Interests	Total Equity
							Unrealized Gain (Loss) on Available- for-Sale Securities	Foreign Currency Translation Adjustments			
<b>BALANCE, APRIL 1, 2011</b>	112,363	9,630	¥33,999	¥34,278	¥89,985	¥(10,637)	¥22	¥(142)	¥147,505	¥458	¥147,963
Net income					8,403				8,403		8,403
Retirement of treasury stock	(9,608)	(9,608)			(10,607)	10,607					
Purchase of treasury stock		4,806				(5,466)			(5,466)		(5,466)
Appropriations:											
Cash dividends, ¥46.67 per share					(4,707)				(4,707)		(4,707)
Net changes of items							30	(139)	(109)	110	1
<b>BALANCE, MARCH 31, 2012</b>	102,755	4,828	33,999	34,278	83,074	(5,496)	52	(281)	145,626	568	146,194
Net income					7,590				7,590		7,590
Retirement of treasury stock	(4,805)	(4,805)			(5,464)	5,464					
Purchase of treasury stock		5,405				(7,199)			(7,199)		(7,199)
Appropriations:											
Cash dividends, ¥50.00 per share					(4,762)				(4,762)		(4,762)
Net changes of items							1,220	387	1,607	(129)	1,478
<b>BALANCE, MARCH 31, 2013 (as previously reported)</b>	97,950	5,428	33,999	34,278	80,438	(7,231)	1,272	106	142,862	439	143,301
Cumulative effect of accounting change					64				64		64
<b>BALANCE, MARCH 31, 2013 (as restated)</b>	97,950	5,428	33,999	34,278	80,502	(7,231)	1,272	106	142,926	439	143,365
Net income					9,786				9,786		9,786
Retirement of treasury stock	(5,000)	(5,000)			(6,660)	6,660					
Purchase of treasury stock		3,003				(4,595)			(4,595)		(4,595)
Appropriations:											
Cash dividends, ¥54.00 per share					(4,949)				(4,949)		(4,949)
Net changes of items							317	494	811	(55)	756
<b>BALANCE, MARCH 31, 2014</b>	<b>92,950</b>	<b>3,431</b>	<b>¥33,999</b>	<b>¥34,278</b>	<b>¥78,679</b>	<b>¥(5,166)</b>	<b>¥1,589</b>	<b>¥600</b>	<b>¥143,979</b>	<b>¥384</b>	<b>¥144,363</b>

Note. Shares and per share figures have been restated, as appropriate, to reflect a three-for-one stock split effected April 1, 2013.

	Thousands of U.S. dollars (Note 1)									
	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated other comprehensive income		Total	Minority Interests	Total Equity	
					Unrealized Gain on Available- for-Sale Securities	Foreign Currency Translation Adjustments				
<b>BALANCE, MARCH 31, 2013 (as previously reported)</b>	\$330,087	\$332,796	\$780,952	\$(70,204)	\$12,350	\$1,029	\$1,387,010	\$4,262	\$1,391,272	
Cumulative effect of accounting change			621				621		621	
<b>BALANCE, MARCH 31, 2013 (as restated)</b>	330,087	332,796	781,573	(70,204)	12,350	1,029	1,387,631	4,262	1,391,893	
Net income			95,010				95,010		95,010	
Retirement of treasury stock			(64,660)	64,660						
Purchase of treasury stock				(44,611)			(44,611)		(44,611)	
Appropriations:										
Cash dividends, \$0.52 per share			(48,049)				(48,049)		(48,049)	
Net changes of items					3,077	4,796	7,873	(534)	7,339	
<b>BALANCE, MARCH 31, 2014</b>	<b>\$330,087</b>	<b>\$332,796</b>	<b>\$763,874</b>	<b>\$(50,155)</b>	<b>\$15,427</b>	<b>\$5,825</b>	<b>\$1,397,854</b>	<b>\$3,728</b>	<b>\$1,401,582</b>	

Note. Per share figures have been restated, as appropriate, to reflect a three-for-one stock split effected April 1, 2013.

See notes to consolidated financial statement.

# Consolidated Statement of Cash Flows

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries  
Year Ended March 31, 2014

	Millions of yen			Thousands of U.S. dollars (Note 1)
	2014	2013	2012	2014
<b>OPERATING ACTIVITIES:</b>				
Income before income taxes and minority interests	¥16,086	¥13,915	¥15,217	\$156,175
Adjustments for:				
Income taxes paid	(4,939)	(8,320)	(5,625)	(47,951)
Depreciation and amortization	4,551	5,194	4,644	44,184
Impairment losses on fixed assets	470	89	51	4,563
Increase (decrease) in allowance for business restructuring	6	(102)	(11)	58
(Gain) loss on sale of investment securities	(134)	468	(71)	(1,301)
Litigation settlement paid	(859)			(8,340)
Changes in operating assets and liabilities:				
(Increase) decrease in receivables	(6,925)	2,264	(6,223)	(67,233)
Decrease in investments in lease	269	948	484	2,612
Decrease in inventories	436	210	135	4,233
(Decrease) increase in other payables and accruals	(4,188)	(2,798)	9,109	(40,660)
Other	7,299	(1,127)	3,135	70,864
Net cash provided by operating activities	12,072	10,741	20,845	117,204
<b>INVESTING ACTIVITIES:</b>				
Payments into time deposits	(1,278)	(13,331)	(10,836)	(12,408)
Proceeds from withdrawal of time deposits	6,408	13,093	7,227	62,214
Capital expenditures	(4,820)	(6,249)	(7,691)	(46,796)
Proceeds from sales of fixed assets	22	224	80	214
Acquisition of investment securities	(1)	(2,156)	(2,391)	(10)
Disposition of investment securities	1,146	2,927	355	11,126
Proceeds from sales of marketable securities		1,500	6,840	
Payments for marketable securities		(499)	(4,544)	
Payments for advances and rental deposits	(435)	(899)	(843)	(4,223)
Collection of advances and rental deposits	838	910	1,084	8,136
Purchase of affiliates' stock	(387)			(3,757)
Proceeds from acquisition of subsidiaries' stock resulting in change in scope of consolidation		141		
Proceeds from sales of subsidiaries' stock resulting in change in scope of consolidation			233	
Payments for acquisition of subsidiaries' stock resulting in change in scope of consolidation		(257)		
Other	26	73	330	252
Net cash used in investing activities	1,519	(4,523)	(10,156)	14,748
<b>FINANCING ACTIVITIES:</b>				
Decrease in short-term borrowings	(433)	(5)	(25)	(4,204)
Repayment of long-term debt	(1,588)	(5,069)	(2,753)	(15,417)
Proceeds from long-term debt	520	2,470	1,380	5,049
Purchase of treasury stock	(4,593)	(7,196)	(5,464)	(44,592)
Proceeds from issuance of subsidiary stock			138	
Dividends paid	(4,949)	(4,762)	(4,706)	(48,049)
Other	(123)	(300)	(144)	(1,194)
Net cash used in financing activities	(11,166)	(14,862)	(11,574)	(108,407)
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>	126	75	(30)	1,223
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	2,551	(8,569)	(915)	24,768
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	42,833	51,402	52,317	415,854
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	45,384	¥42,833	¥51,402	440,622
<b>ACQUISITION OF SUBSIDIARIES:</b>				
Fair value of assets acquired		¥1,600		
Liabilities assumed		(1,277)		
Goodwill		274		
Acquisition cost		597		
Cash and cash equivalents held by subsidiaries		481		
Cash paid for capital		¥(116)		
<b>SALES OF SUBSIDIARIES:</b>				
Assets by sales			¥425	
Liabilities by sales			(251)	
Goodwill			24	
Gain on sales of subsidiaries' stocks			63	
Sales cost			261	
Cash and cash equivalents held by subsidiaries			(28)	
Cash received for sales			¥233	

See notes to consolidated financial statements.

# Notes to Consolidated Financial Statements

AUTOBACS SEVEN Co., Ltd. and its Subsidiaries

## 1. BASIS OF PRESENTING FINANCIAL STATEMENTS

The accompanying consolidated financial statements of AUTOBACS SEVEN Co., Ltd. (the "Company") and its subsidiaries (together the "Companies") have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with generally accepted accounting principles in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards (IFRS).

In preparing the consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

In addition, certain reclassifications and rearrangements have been made in the consolidated financial statements for the years ended March 31, 2013 and 2012, to conform to the classifications and presentations used in the consolidated financial statements for the year ended March 31, 2014.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and principally operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥103 to \$1, the approximate rate of exchange on March 31, 2014. Such translation should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at the above or any other rate.

## 2. SIGNIFICANT ACCOUNTING POLICIES

### A. CONSOLIDATION POLICY

The consolidated financial statements of March 31, 2014, include the accounts of the Company and all subsidiaries (33 in 2014, 35 in 2013, and 36 in 2012).

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Company has the ability to exercise significant influence are accounted for by the equity method.

Investments in all associated companies (8 in 2014, 7 in 2013 and 2012) are accounted for by the equity method. The cost in excess of net assets of the subsidiaries and associated companies at the time of acquisition, which cannot be specifically assigned to individual assets, is amortized on the straight-line basis over 20 years.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions between the Companies is also eliminated.

### B. UNIFICATION OF ACCOUNTING POLICIES APPLIED TO FOREIGN SUBSIDIARIES FOR THE CONSOLIDATED FINANCIAL STATEMENTS

In May 2006, the Accounting Standards Board of Japan (ASBJ) issued ASBJ Practical Issues Task Force (PITF) No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements." PITF No. 18 prescribes: (1) the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements, (2) financial statements prepared by foreign subsidiaries in accordance with either IFRS or generally accepted accounting principles in the United States of America tentatively may be used for the consolidation process, (3) however, the following items should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP unless they are not material: 1) amortization of goodwill; 2) scheduled amortization of actuarial gain or loss of pensions that has been directly recorded in the equity; 3) expensing capitalized development costs of R&D; 4) cancellation of the fair value model of accounting for property, plant, and equipment and investment properties and incorporation of the cost model of accounting; and 5) exclusion of minority interests from net income, if contained in net income.

### C. UNIFICATION OF ACCOUNTING POLICIES APPLIED TO FOREIGN ASSOCIATED COMPANIES FOR THE EQUITY METHOD

In March 2008, the ASBJ issued ASBJ Statement No. 16, "Accounting Standard for Equity Method of Accounting for Investments." The new standard requires adjustments to be made to conform the associate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the associate's financial statements are used in applying the equity method unless it is impracticable to determine adjustments. In addition, financial statements prepared by foreign associated companies in accordance with either IFRS or generally accepted accounting principles in the United States of America tentatively may be used in applying the equity method if the following items are adjusted so that net income is accounted for in accordance with Japanese GAAP unless they are not material: (1) amortization of goodwill; (2) scheduled amortization of actuarial gain or loss of pensions that has been directly recorded in the equity; (3) expensing capitalized development costs of R&D; (4) cancellation of the fair value model of accounting for property, plant, and equipment and investment properties and incorporation of the cost model of accounting; and (5) exclusion of minority interests from net income, if contained in net income.

## **D. BUSINESS COMBINATIONS**

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In October 2003, the Business Accounting Council issued a Statement of Opinion, "Accounting for Business Combinations," and in December 2005, the ASBJ issued ASBJ Statement No. 7, "Accounting Standard for Business Divestitures" and ASBJ Guidance No. 10, "Guidance for Accounting Standard for Business Combinations and Business Divestitures."

The accounting standard for business combinations allowed companies to apply the pooling-of-interests method of accounting only when certain specific criteria are met such that the business combination is essentially regarded as a uniting-of-interests.

For business combinations that do not meet the uniting-of-interests criteria, the business combination is considered to be an acquisition and the purchase method of accounting is required. This standard also prescribes the accounting for combinations of entities under common control and for joint ventures.

In December 2008, the ASBJ issued a revised accounting standard for business combinations, ASBJ Statement No. 21, "Accounting Standard for Business Combinations." Major accounting changes under the revised accounting standard are as follows: (1) The revised standard requires accounting for business combinations only by the purchase method. As a result, the pooling-of-interests method of accounting is no longer allowed. (2) The previous accounting standard required research and development costs to be charged to income as incurred. Under the revised standard, in-process research and development costs (IPR&D) acquired in the business combination are capitalized as an intangible asset. (3) The previous accounting standard provided for a bargain purchase gain (negative goodwill) to be systematically amortized over a period not exceeding 20 years. Under the revised standard, the acquirer recognizes the bargain purchase gain in profit or loss immediately on the acquisition date after reassessing and confirming that all of the assets acquired and all of the liabilities assumed have been identified after a review of the procedures used in the purchase allocation.

## **E. CASH EQUIVALENTS**

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Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits, certificates of deposit, commercial paper and mutual funds investing in bonds that represent short-term investments, all of which mature or become due within three months of the date of acquisition.

## **F. MARKETABLE AND INVESTMENT SECURITIES**

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Marketable and investment securities are classified and accounted for, depending on management's intent, as follows:

(1) trading securities, which are held for the purpose of earning capital gains in the near term, are reported at fair value, and the related unrealized gains and losses are included in earnings; (2) held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity, are reported at amortized cost; and (3) available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity.

All marketable securities held by the Companies are classified as held-to-maturity debt securities or available-for-sale securities.

The cost of securities sold is determined based on the average method.

Nonmarketable available-for-sale securities are stated at cost determined by the average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

The Company reviews the fair value of its investment securities on a regular basis to determine if the fair value of any individual security has declined below its cost and if such decline is other than temporary. If the decline in value is judged to be other than temporary, the cost basis of the security is written down to fair value. The resulting realized loss is included in the consolidated statement of income and comprehensive income in the period in which the decline was deemed to be other than temporary.

Hybrid financial instruments, from which an embedded derivative cannot be separated, are stated at fair value and gains or losses are recognized in the consolidated statement of income and comprehensive income.

## **G. INVENTORIES**

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Inventories before distribution to stores or franchisees are stated at the lower of cost, determined by the moving average method, or net selling value.

Inventories held at stores are stated at the lower of cost, determined by the moving average method, or net selling value.

### **(Accounting Change)**

Prior to April 1, 2013, the Companies' merchandise for the retail business were costed using the retail method. Effective April 1, 2013, however, the Companies changed the method of costing for merchandise for the retail business to the moving average method.

The accounting policy change was made in association with the full-scale operation of a new product management system that was launched on April 1, 2013, to manage the profitability of products meticulously and address customer needs more appropriately.

Due to the full-scale launch of a new product management system on April 1, 2013, it became impossible to obtain some of the detailed shipping/receiving records for previous fiscal years, which also made it practically impossible to compute the cumulative effect of the new accounting method being retrospectively applied as of April 1, 2012. Therefore, the cumulative effect of this change in accounting policy reflected in the balance as of April 1, 2013, was computed based on the difference between the book value of the merchandise as of April 1, 2013, which was costed by the moving average method, and that as of March 31, 2013, which was costed by the retail method. However, the effect of this change is insignificant.

The effect of this change on "inventories", "cost of goods sold", profit and loss at each stage and per-share information is also insignificant.

## H. PROPERTY AND EQUIPMENT

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Property and equipment are stated at cost.

Depreciation is principally computed by the declining-balance method over the estimated useful lives of the assets. Equipment held for lease is depreciated by the straight-line method over the respective lease periods.

Estimated useful lives are as follows:

Buildings and structures:	3 to 45 years
Furniture and equipment:	2 to 20 years
Lease assets:	5 to 50 years

## I. LONG-LIVED ASSETS

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The Companies review their long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset or asset group exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

## J. GOODWILL

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Goodwill is amortized on a straight-line basis over 20 years.

## K. PURCHASED SOFTWARE

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Purchased software was recorded as other assets and is amortized over 5 to 10 years.

## L. RETIREMENT AND PENSION PLAN

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The Company and subsidiaries adopt a defined contribution pension plan and non-savings-defined benefits pension plan to appropriate retirement benefits for employees.

The Company and certain subsidiaries sponsor a defined contribution pension plan. The Company also sponsors a domestic contributory welfare pension plan of an automobile-related company group. The Company cannot estimate the amount of the plan assets corresponding to the Company's contribution reasonably and treats them as the same as the defined contribution pension plan.

The Companies recorded expenses for the defined contribution pension plan and the welfare pension plan when the contribution was made. Some subsidiaries accounted for the liability for retirement benefits based on projected benefit obligations and plan assets at each balance sheet date by the simplified method.

In some subsidiaries, retirement allowances for directors are recorded to state the liability at the amount that would be required if all directors retired at each balance sheet date. Certain subsidiaries revised their compensation plan in April 2005 and no additional provisions have been recorded for retirement benefits to be paid to those directors since April 2005.

In May 2012, the ASBJ issued ASBJ Statement No. 26, "Accounting Standard for Retirement Benefits" and ASBJ Guidance No. 25, "Guidance on Accounting Standard for Retirement Benefits," which replaced the accounting standard for retirement benefits that had been issued by the Business Accounting Council in 1998 with an effective date of April 1, 2000, and the other related practical guidance, and were followed by partial amendments from time to time through 2009. This accounting standard is effective for the end of annual periods beginning on or after April 1, 2013. However, no retrospective application of this accounting standard to consolidated financial statements in prior periods is required.

The Company applied the revised accounting standard, effective March 31, 2014. As a result, the contents of the note as of March 31, 2014 were changed.

## M. ASSET RETIREMENT OBLIGATIONS

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In March 2008, the ASBJ issued ASBJ Statement No. 18, "Accounting Standard for Asset Retirement Obligations" and ASBJ Guidance No. 21, "Guidance on Accounting Standard for Asset Retirement Obligations." Under this accounting standard, an asset retirement obligation is defined as a legal obligation imposed either by law or contract that results from the acquisition, construction, development and the normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value in each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

Overview of the asset retirement obligations:

For the most part, these comprise obligations to return land used for stores to its original condition under real estate lease contracts.

Method of calculating amounts of asset retirement obligations:



The amount of asset retirement obligations is calculated using either the period of an applicable real estate lease contract or the useful life of property and equipment as the expected period of use, and the interest rate of government bonds for that period on the date of calculation as the discount rate.

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#### **N. ALLOWANCE FOR BUSINESS RESTRUCTURING**

The allowance for business restructuring is stated in amounts based on the estimation of potential losses from the Company's previous investments.

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#### **O. LEASE ACCOUNTING**

In March 2007, the ASBJ issued ASBJ Statement No. 13, "Accounting Standard for Lease Transactions," which revised the previous accounting standard for lease transactions issued in June 1993. The revised accounting standard for lease transactions was effective for fiscal years beginning on or after April 1, 2008.

##### **Lessee**

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if capitalized" information was disclosed in the note to the lessee's financial statements. The revised accounting standard requires that all finance lease transactions be capitalized to recognize lease assets and lease obligations in the balance sheet. In addition, the revised standard permits leases which existed at the transition date and do not transfer ownership of the leased property to the lessee to continue be accounted for as operating lease transactions.

##### **Lessor**

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were treated as sales. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if sold" information was disclosed in the note to the lessor's financial statements. The revised accounting standard requires that all finance leases that deem to transfer ownership of the leased property to the lessee be recognized as lease receivables, and all finance leases that deem not to transfer ownership of the leased property to the lessee be recognized as investments in lease.

##### **Recognition of revenues**

Revenue and cost of finance leases are recognized when each lease payment becomes due.

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#### **P. INCOME TAXES**

The provision for income taxes is computed based on the pretax income included in the consolidated statement of income and comprehensive income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.

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#### **Q. FOREIGN CURRENCY ITEMS**

All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the current exchange rates in effect at each balance sheet date.

The foreign exchange gains and losses from those translations are recognized in the consolidated statement of income and comprehensive income to the extent that they are not hedged by forward exchange contracts. Other exchange gains and losses are recognized in the fiscal periods in which they occur.

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#### **R. FOREIGN CURRENCY FINANCIAL STATEMENTS**

The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rates as of the balance sheet date except for equity, which is translated at the historical exchange rates. Differences arising from such translations are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income in a separate component of equity. Revenue and expense accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the average exchange rate.

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#### **S. PER SHARE INFORMATION**

Basic net income per share (EPS) is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted net income per share is not disclosed because the effect of potential common shares is anti-dilutive.

Cash dividends per share presented in the accompanying consolidated statements of income and comprehensive income are dividends applicable to the respective fiscal years, including dividends to be paid after the end of the year.

On April 1, 2013, the Company effected a three-for-one stock split by way of a free share distribution based on the resolution of the Board of Directors' meeting held on February 27, 2013. All prior years' shares and per share figures have been restated to reflect the impact of the stock split, and to provide data on a basis comparable to the years ended March 31, 2013. Such restatements include calculations regarding the Company's weighted-average number of common shares, EPS, and cash dividends per share.

## T. DERIVATIVES AND HEDGING ACTIVITIES

The Companies use derivative financial instruments to manage their exposure to fluctuations in foreign exchange and interest rates. Currency swap contracts and interest rate swap contracts are utilized by the Companies to reduce foreign currency exchange and interest rate risks. The Companies do not enter into derivatives for trading or speculative purposes.

Derivative financial instruments and foreign currency transactions are classified and accounted for as follows:

- (1) all derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the consolidated statement of income, and
- (2) for derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

The currency swap contracts employed to hedge foreign exchange exposures for import transactions are measured at fair value and the unrealized gains/losses are recognized in income.

## U. ACCOUNTING CHANGES AND ERROR CORRECTIONS

In December 2009, the ASBJ issued ASBJ Statement No. 24, "Accounting Standard for Accounting Changes and Error Corrections" and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Changes and Error Corrections." Accounting treatments under this standard and guidance are as follows:

### (1) Changes in Accounting Policies:

When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions.

### (2) Changes in Presentation:

When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation.

### (3) Changes in Accounting Estimates:

A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods.

### (4) Corrections of Prior-Period Errors:

When an error in prior-period financial statements is discovered, those statements are restated.

## 3. MARKETABLE AND INVESTMENT SECURITIES

Marketable and investment securities as of March 31, 2014 and 2013, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
<b>CURRENT:</b>			
Debt securities	¥802	¥1,001	\$7,787
<b>NON-CURRENT:</b>			
Equity securities	¥6,035	¥5,561	\$58,592
Debt securities		805	
Total	¥6,035	¥6,366	\$58,592

The carrying amounts and aggregate fair values of marketable and investment securities for which market quotations were available as of March 31, 2014 and 2013, were as follows:

March 31, 2014	Millions of yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	¥3,506	¥2,535	¥107	¥5,934
Debt securities	801	1		802
March 31, 2013				
Securities classified as:				
Available-for-sale:				
Equity securities	¥3,513	¥2,057	¥114	¥5,456
Debt securities	1,805	1		1,806

March 31, 2014	Thousands of U.S. dollars			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	\$34,039	\$24,611	\$1,039	\$57,611
Debt securities	7,776	10		7,786

Available-for-sale and held-to-maturity securities whose fair value is not readily determinable as of March 31, 2014 and 2013, were as follows:

Securities classified as:	Carrying amount		
	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
Available-for-sale:			
Equity securities	¥101	¥105	\$981

Proceeds from sales of available-for-sale securities for the years ended March 31, 2014, 2013 and 2012, were ¥146 million (\$1,417 thousand), ¥525 million and ¥291 million, respectively. Gross realized gains on these sales, computed on the moving average cost basis, for the years ended March 31, 2014 and 2012, were ¥134 million (\$1,301 thousand) and ¥6 million, respectively. Gross realized losses on these sales for the years ended March 31, 2013 and 2012, were ¥468 million and ¥8 million, respectively.

#### 4. INVESTMENTS IN LEASE

A breakdown of investments in lease as of March 31, 2014 and 2013, was as follows:

	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
Gross lease receivables	¥14,340	¥14,743	\$139,223
Unearned interest income	(2,483)	(2,547)	(24,107)
Asset retirement obligations	145	165	1,408
Investments in lease	¥12,002	¥12,361	\$116,524

The Company leases store buildings, which are constructed by the Company, to its franchisees under noncancelable lease terms generally over 20 years. In certain cases, the Company receives non-interest-bearing rental deposits from the lessees and such rental deposits are refunded to the lessees when the lease term expires.

A finance subsidiary of the Company also leases equipment to the franchisees under noncancelable lease agreements over five to six years.

Maturities of investment in lease for finance leases that deem not to transfer ownership of the leased property to the lessee as of March 31, 2014, were as follows:

Year Ending March 31	Millions of yen	Thousands of U.S. dollars
2015	¥1,953	\$18,961
2016	2,080	20,194
2017	1,794	17,418
2018	1,517	14,728
2019	1,291	12,534
2020 and thereafter	5,705	55,388
Total	¥14,340	\$139,223

#### 5. LONG-LIVED ASSETS

The Companies reviewed their long-lived assets for impairment for the years ended March 31, 2014, 2013 and 2012, and, as a result, recognized an impairment loss of ¥470 million (\$4,563 thousand), ¥89 million, and ¥51 million, respectively, on rental assets, stores and idle assets. The carrying amount of the relevant fixed assets was written down to the recoverable amount. The recoverable amount of those fixed assets was measured at the net selling price determined by quotations from real estate appraisers and their value in use and the discount rate used for computation of the present value of future cash flows was the Company's weighted-average cost of capital. The net sales value of leased assets is calculated based on the estimated sales prices.

Impairment losses of long-lived assets and the weighted-average cost of capital for the years ended March 31, 2014, 2013 and 2012 were as follows:

	Millions of yen			Thousands of U.S. dollars
	2014	2013	2012	2014
Land	¥71	¥30	¥31	\$689
Buildings and structures	392	51	20	3,806
Furniture and equipment	7	8		68
Other				
Total	¥470	¥89	¥51	\$4,563

	2014	2013	2012
Weighted-average cost of capital	8.50%	10.02%	11.06%

## 6. GOODWILL

Goodwill as of March 31, 2014 and 2013, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
Consolidation goodwill	¥105	¥151	\$1,020
Purchased goodwill	775	716	7,524
Total	¥880	¥867	\$8,544

## 7. RENTAL DEPOSITS AND LONG-TERM LOANS

A breakdown of rental deposits and long-term loans as of March 31, 2014 and 2013, was as follows:

	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
<b>RENTAL DEPOSITS TO:</b>			
Lessors for distribution facilities and stores of the Companies	¥9,513	¥9,260	\$92,359
Lessors for stores of franchisees	6,883	8,030	66,825
Lessors for office and other facilities	1,313	1,329	12,748
Total rental deposits	17,709	18,619	171,932
<b>LOANS TO:</b>			
Franchisees	93	280	903
Other			
Total loans	93	280	903
Allowance for doubtful receivables	(35)	(151)	(340)
Total	¥17,767	¥18,748	172,495

The Companies' operations are conducted in freestanding buildings, a substantial portion of which have been constructed to the Company's specifications and are leased to the Company under noncancelable lease terms generally over 20 years. The lease terms are renewable upon expiration. Usually, the Company provides funds to the lessors in whole or in part for the construction costs of the leased buildings in the form of rental deposits which are non-interest-bearing.

Rental deposits are refundable over the lease term or are refundable upon expiration of the lease term. If the Company cancels the lease agreements during the lease term, the outstanding rental deposits are not refunded. The Company has not experienced significant loss from the forfeiture of rental deposits as a result of cancellation of the lease agreements before expiration.

The Company has leased certain store buildings for which the Company has made rental deposits to lessors and subleased such stores to franchisees. The Company also receives non-interest-bearing rental deposits from the sublessees. Such rental deposits received are presented in long-term liabilities in the consolidated balance sheets. Some of the above-mentioned leases were accounted for as operating leases and rent expense paid to the lessors and rental income from sublessees have been set off in the consolidated statement of income and comprehensive income.

## 8. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings at March 31, 2014 and 2013, consisted of notes to banks and other. The annual interest rates applicable to the short-term borrowings at March 31, 2014 and 2013, ranged from 0.9% to 1.5% and from 0.8% to 1.5%, respectively.

Long-term debt and lease obligations at March 31, 2014 and 2013, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
Bonds	¥65	¥135	\$631
Loans from banks and other, due serially to 2018 with interest rates ranging from 0.3% to 2.1% (2014) and from 0.5% to 2.3% (2013) and other:			
Unsecured	6,498	7,566	63,087
Lease obligations	1,417	1,513	13,757
Total	7,980	9,214	77,475
Less current portion	4,329	1,665	42,029
Long-term debt, less current portion	¥3,651	¥7,549	\$35,446

Annual maturities of long-term debt and lease obligations at March 31, 2014, were as follows:

Year Ending March 31	Millions of yen	Thousands of U.S. dollars
2015	¥4,329	\$42,029
2016	2,176	21,126
2017	246	2,388
2018	177	1,718
2019	121	1,175
2020 and thereafter	931	9,039
Total	¥7,980	\$77,475

As of March 31, 2014, buildings and land of ¥271 million (\$2,631 thousand) were pledged as collateral for payables, short-term borrowings and long-term debt. As is customary in Japan, the Companies maintain substantial deposit balances with banks with which they have borrowings. Such deposit balances are not legally or contractually restricted as to withdrawal.

General agreements with respective banks provide, as is customary in Japan, that additional collateral must be provided under certain circumstances if requested by such banks, and that certain banks have the right to offset cash deposited with them against any long-term or short-term debt or obligation that becomes due and, in case of default and certain other specified events, against all other debt payable to the banks. The Companies have never been requested to provide any additional collateral.

## 9. RETIREMENT AND PENSION PLAN

The Company and subsidiaries adopt a defined contribution pension plan and non-savings-defined benefits pension plan to appropriate retirement benefits for employees.

The Company and certain subsidiaries sponsor a defined contribution pension plan. The Company also sponsors a domestic contributory welfare pension plan of an automobile-related company group (Osaka Automobile Maintenance Employee Pension Fund). The Company cannot estimate the amount of the plan assets corresponding to the Company's contribution reasonably and treats them as the same as the defined contribution pension plan. In the unfunded employee retirement payment plans, some subsidiaries accounted for the liability for retirement benefits based on projected benefit obligations and plan assets at each balance sheet date by the simplified method.

Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service and certain other factors. Such retirement benefits are made in the form of a lump-sum retirement payment from certain subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, compared with termination by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

The domestic contributory welfare pension plan of an automobile-related company group covers substantially all of its Japanese employees. The benefits of the welfare pension plan are based on years of service and on the average compensation during years of service and subject to governmental regulations. The welfare plan consists of a basic component, which has been specified by the Japanese government's welfare pension regulations, and an additional component established by the automobile-related company group.

The Companies have a retirement payment plan for directors. The liability for retirement benefits for directors at March 31, 2014 and 2013, is ¥152 million (\$1,476 thousand) and ¥195 million, respectively. The retirement benefits for directors are paid subject to the approval of the shareholders.

### Year Ended March 31, 2014

(1) Details of the defined contribution pension plan were as follows:

Required contribution amounts to the defined contribution pension plan for the year ended March 31, 2014, were ¥274 million (\$2,660 thousand).

(2) Details of the welfare pension plan under which required contribution amounts were treated as retirement benefit expenses were as follows:

Required contribution amounts to the welfare pension plan as of March 31, 2014, were ¥372 million (\$3,612 thousand).

The funded status of the entire plan:

	Millions of yen	Thousands of U.S. dollars
	Most recent period	Most recent period
Plan assets	¥26,596	\$258,214
Retirement benefit obligations under the welfare plan	37,824	367,224
Difference	¥(11,228)	\$(109,010)

The main factors for the difference were prior service costs (¥6,935 million (\$67,330 thousand) in the most recent period), and losses carried forward (¥4,293 million (\$41,680 thousand) in the most recent period). The Company has paid special contributions as prior service cost over 20 years. The amounts of special contributions made and charged to income were ¥168 million (\$1,631 thousand) for the years ended March 31, 2014.

Ratio of the Company's payment contributions for the entire plan:

24.7% (April 1, 2012 to March 31, 2013)

The ratio of payment contributions does not correspond to the Company's actual share of plan assets.

(3) Details of the defined benefits pension plan were as follows:

The changes in defined benefit obligation in accordance with the simplified method for the year ended March 31, 2014, were as follows:

	Millions of yen 2014	Thousands of U.S. dollars 2014
Balance at beginning of year	¥221	\$2,146
Net periodic retirement benefit costs	30	291
Benefits paid	(13)	(126)
Amount of the partial transfer of the defined benefit pension plans to the defined contribution pension plans	(52)	(505)
Others	3	29
Balance at end of year	¥189	\$1,835

Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of March 31, 2014:

	Millions of yen 2014	Thousands of U.S. dollars 2014
Unfunded defined benefit obligation	¥189	\$1,835
Net liability for defined benefit obligation	¥189	\$1,835

	Millions of yen 2014	Thousands of U.S. dollars 2014
Liability for retirement benefits	¥189	\$1,835
Net liability for defined benefit obligation	¥189	\$1,835

Net periodic retirement benefit cost:

Net periodic retirement benefit costs in accordance with the simplified method for the year ended March 31, 2014, were ¥30 million (\$291 thousand).

(Special Dissolution of Pension Fund for Employees)

The board of representatives of the Osaka Automobile Maintenance Employee Pension Fund decided to dissolve the Fund at a meeting held on November 19, 2013, based on the conclusion that efficient administration of the Fund will become difficult in the future in view of the Fund's worsened finances, attributable to factors including an increase in the number of pension recipients.

The dissolution of the Fund is anticipated to generate costs. However, the estimated costs in connection with the dissolution and their estimated impact on the Company's operating results are impossible to calculate rationally at this point because many factors remain uncertain.

Year Ended March 31, 2013

Details of the welfare pension plan under which required contribution amounts were treated as retirement benefit expenses were as follows:

The funded status of the entire plan:

	Millions of yen Previous period
Plan assets	¥24,313
Retirement benefit obligations under the welfare plan	35,955
Difference	¥(11,642)

The main factors for the difference were prior service costs (¥6,219 million in the previous period), and losses carried forward (¥5,423 million in the previous period). The Company has paid special contributions as prior service cost over 20 years. The amounts of special contributions made and charged to income were ¥171 million and ¥166 million for the years ended March 31, 2013 and 2012, respectively.

Ratio of the Company's payment contributions for the entire plan:

24.6% (April 1, 2011 to March 31, 2012)

The ratio of payment contributions does not correspond to the Company's actual share of plan assets.

The liability (asset) for employees' retirement benefits at March 31, 2013, consisted of the following:

	Millions of yen 2013
Projected benefit obligation	¥247
Fair value of plan assets	(25)
Net liability	¥222

The components of net periodic benefit costs for the years ended March 31, 2013 and 2012, were as follows:

	Millions of yen 2013	Millions of yen 2012
Service cost	¥32	¥27
Contribution of contributory welfare pension plan	387	371
Contribution pension plan and other	267	240
Additional retirement benefits		
Net periodic retirement benefit costs	¥686	¥638

Assumptions used for the computation of liability for retirement benefits are not presented because the simplified method is applied.

## 10. ASSET RETIREMENT OBLIGATIONS

The changes in asset retirement obligations for the years ended March 31, 2014 and 2013, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
Balance at beginning of year	¥1,984	¥1,824	\$19,262
Additional provisions associated with the acquisition of property and equipment	41	129	398
Reconciliation associated with passage of time	37	35	359
Reduction associated with settlement of asset retirement obligations	(37)	(14)	(359)
Other	(19)	10	(184)
Balance at end of year	¥2,006	¥1,984	\$19,476

## 11. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

### a. Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. For companies that meet certain criteria, such as (1) having a Board of Directors, (2) having independent auditors, (3) having a Board of Corporate Auditors, and (4) the term of service of the directors is prescribed as one year rather than two years of normal term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria. The Companies Act permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain limitation and additional requirement.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

### b. Increases/decreases and transfer of common stock, reserve and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends, until the total of aggregate amount of legal reserve and additional paid-in capital equals 25% of common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reserved without limitation of such threshold. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

On April 1, 2013, the Company effected a three-for-one stock split by way of a free share distribution based on the resolution of the Board of Directors' meeting held on February 27, 2013.

### c. Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by a specific formula.

Under the Companies Act, stock acquisition rights, which were previously presented as a liability, are now presented as a separate component of equity.

The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

## 12. SALES

The Companies sell automobile-related products primarily to domestic customers directly or to franchisees, including certain affiliates with which the Companies have franchise agreements.

Net sales made to franchisees for the years ended March 31, 2014, 2013 and 2012, aggregated to approximately 57%, 57% and 57% of the consolidated net sales, respectively.

## 13. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

The main components of "Selling, general and administrative expenses" for the years ended March 31, 2014, 2013 and 2012, were as follows:

Year Ending March 31	Millions of yen			Thousands of U.S. dollars
	2014	2013	2012	2014
Employee salaries and allowances	¥ 23,717	¥23,415	¥23,835	\$ 230,262
Net periodic retirement benefit costs	672	680	638	6,524
Rent payment	6,101	6,106	6,104	59,233
Depreciation	3,727	4,359	3,937	36,184
Provision for allowance for doubtful receivables	6	83	43	58

## 14. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 38.0%, 38.0% and 41.0% for the years ended March 31, 2014, 2013 and 2012, respectively.

The tax effects of significant temporary differences and loss carryforwards which resulted in deferred tax assets and liabilities as of March 31, 2014 and 2013, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
<b>DEFERRED TAX ASSETS:</b>			
Receivables	¥173	¥1,526	\$ 1,680
Accrued enterprise taxes	128	222	1,243
Accrued bonuses	256	298	2,485
Inventories	1,015	922	9,854
Depreciation and impairment loss	4,429	4,444	43,000
Provision for business restructuring	67	374	651
Investments	112	584	1,087
Other accounts payable	985	964	9,563
Tax loss carryforwards	2,585	2,532	25,097
Other	924	1,212	8,971
Less valuation allowance	(5,325)	(5,610)	(51,699)
Deferred tax assets	5,349	7,468	51,932
<b>DEFERRED TAX LIABILITIES:</b>			
Property and equipment	493	402	4,786
Undistributed earnings of associated companies	366	296	3,553
Effect of application of accounting standard for leased assets		275	
Unrealized gains on available-for-sale securities	850	681	8,253
Other	334	353	3,243
Deferred tax liabilities	2,043	2,007	19,835
Net deferred tax assets	¥3,306	¥5,461	\$32,097

A reconciliation between the normal effective statutory tax rate for the years ended March 31, 2013 and 2012, and the actual effective tax rates reflected in the accompanying consolidated statements of income and comprehensive income was as follows:

	2013	2012
Normal effective statutory tax rate	38.0%	41.0%
Expenses not deductible for income tax purposes	0.5	0.6
Per-capita inhabitants' tax	0.6	0.5
Changes in valuation allowance	5.8	(0.3)
Amortization of goodwill	0.6	0.1
Effect of tax rate reduction		3.4
Other—net	0.1	(0.5)
Actual effective tax rate	45.6%	44.8%

For the year ended March 31, 2014, a reconciliation between the normal effective statutory tax rate and the actual effective tax rates reflected in the accompanying consolidated statements of income and comprehensive income is not presented herein as it is less than 5 – 100ths of the normal effective statutory tax rate.



New tax reform laws enacted in 2014 in Japan changed the normal effective statutory tax rate for the fiscal year beginning on or after April 1, 2014, from approximately 38% to 36%. The effect of this change was to decrease deferred tax assets in the consolidated balance sheet as of March 31, 2014, by ¥102 million (\$990 thousand) and to increase income taxes—deferred in the consolidated statement of income and comprehensive income for the year then ended by ¥102 million (\$990 thousand).

At March 31, 2014, certain subsidiaries have tax loss carryforwards aggregating approximately ¥10,582 million (\$102,738 thousand) which are available to be offset against taxable income of such subsidiaries in future years. These tax loss carryforwards, if not utilized, will expire as follows:

Year Ending March 31	Millions of yen	Thousands of U.S. dollars
2015	¥170	\$1,650
2016	85	825
2017	77	748
2018	463	4,495
2019	210	2,039
2020	73	709
2021	436	4,233
2022	1,081	10,495
2023 and thereafter	7,987	77,544
Total	¥10,582	\$102,738

## 15. LEASES

The Companies lease certain machinery, computer equipment, office space, and other assets.

Total rental expenses for the years ended March 31, 2014, 2013 and 2012, were ¥6,405 million (\$62,184 thousand), ¥6,442 million and ¥6,462 million, respectively, including ¥354 million (\$3,437 thousand), ¥366 million and ¥368 million of lease payments under finance leases.

Pro forma information of leased property that do not transfer ownership of the leased property to the lessee on an “as if capitalized” basis for the years ended March 31, 2014 and 2013, was as follows:

	As of March 31, 2014		As of March 31, 2013		
	Millions of yen		Millions of yen		
	Building and Land	Total	Equipment	Building and Land	Total
Acquisition cost	¥4,552	¥4,552	¥5	¥4,552	¥4,557
Accumulated depreciation	3,158	3,158	4	2,946	2,950
Net leased property	¥1,394	¥1,394	¥1	¥1,606	¥1,607

	As of March 31, 2014	
	Thousands of U.S. dollars	
	Building and Land	Total
Acquisition cost	\$44,194	\$44,194
Accumulated depreciation	30,660	30,660
Net leased property	\$13,534	\$13,534

Obligations under finance lease contracts:

	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
Due within one year	¥269	¥254	\$2,612
Due after one year	1,571	1,840	15,252
Total	¥1,840	¥2,094	\$17,864

Depreciation expense and interest expense under finance lease contracts:

	Millions of yen			Thousands of U.S. dollars
	2014	2013	2012	2014
Depreciation expense	¥213	¥223	¥225	\$2,068
Interest expense	100	114	128	971
Total	¥313	¥337	¥353	\$3,039

Depreciation expense and interest expense, which were not reflected in the accompanying consolidated statement of income and comprehensive income, were computed by the straight-line method and the interest method, respectively.

The minimum rental commitments under noncancelable operating leases as of March 31, 2014 and 2013, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
Due within one year	¥3,475	¥3,610	\$33,738
Due after one year	23,323	25,862	226,437
Total	¥26,798	¥29,472	\$260,175

## 16. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURE

### (1) Companies' policy for financial instruments

The Companies procure their funds mainly through loans from banks, as necessary, in accordance with a capital investment plan. Temporary reserve funds are invested mainly in highly safe financial assets.

### (2) Nature and extent of risks arising from financial instruments

Trade notes and accounts receivable, which are operating receivables, are exposed to the credit risks of the customers.

Marketable and investment securities are mainly composed of held-to-maturity debt securities and available-for-sale securities, including listed stocks, and they are exposed to market risks.

Short-term loans and long-term loans are provided for franchisees and are exposed to the credit risks of the franchisees.

Most of the Companies' store buildings are based on their unique specifications. They are leased and subleased to franchisees. Rental deposits are mainly composed of deposits provided to the lessors as contractually agreed and are exposed to the credit risks of the lessors.

Investments in lease are mainly the portion of the above-mentioned store buildings that are company-owned assets leased to the franchisees, and they are exposed to the credit risks of the franchisees.

Trade notes and accounts, which are operating liabilities, are mostly due within one month.

Borrowings and bonds are made mainly in order to finance operating capital and capital investment, and the redemption dates fall within a period of five years after the balance sheet date.

### (3) Risk management for financial instruments

#### *Credit risk management (risk relating to default of agreements of the counterparties)*

The Company aims to quickly recognize or mitigate any concerns over the collection of operating receivables and loans resulting from the deterioration of financial positions and other factors, as defined in the Management Regulations for Receivables. Specifically, each business division regularly monitors the financial positions of the main counterparties and manages the due dates and the balances on a counterparty-by-counterparty basis. Similar management is also conducted at subsidiaries in accordance with the Company's Management Regulations for Receivables.

As for held-to-maturity debt securities and debt securities such as bonds in available-for-sale securities, the credit risk is insignificant since the Company only holds debt securities with high ratings in accordance with the Fund Management Policy.

#### *Market risk management (foreign exchange risk and interest rate risk)*

For marketable and investment securities, the Company confirms the fair values and the financial positions of the issuers (counterparties) on a regular basis and continuously reviews the holding status by taking the financial position and market condition into consideration.

The foreign currency and interest rate exposures are not presented herein as the amounts are immaterial.

#### *Liquidity risk management relating to financing (default risk on due date)*

The Company manages liquidity risk by securing necessary liquidity and ensuring that cash flow plans are formulated and updated in a timely fashion by the divisions in-charge based on the reports made by each division. For the subsidiaries, financing is mostly made by the Companies' financing system under which the funds are provided from the Company.

### (4) Fair values of financial instruments

Fair values of financial instruments are based on quoted prices in active markets. If a quoted price is not available, other rational valuation techniques are used instead.

## (a) Fair values of financial instruments

March 31, 2014	Millions of yen			Thousands of U.S. dollars		
	Carrying amount	Fair value	Unrealized gain/(loss)	Carrying amount	Fair value	Unrealized gain/(loss)
Cash and cash equivalents	¥45,384	¥45,384		\$440,622	\$440,622	
Time deposits with an original maturity over three months	291	291		2,825	2,825	
Marketable securities	802	802		7,787	7,787	
Receivables	47,786	47,591	¥(23)	463,941	462,048	\$(223)
Allowance for doubtful receivables	(172)			(1,670)		
Investments in lease	11,857	13,948	2,091	115,116	135,417	20,301
Investment securities	5,934	5,934		57,612	57,612	
Investments in associated companies	1,022	407	(615)	9,922	3,951	(5,971)
Rental deposits and long-term loans	17,767	16,717	(1,050)	172,495	162,301	(10,194)
<b>Total</b>	<b>¥130,671</b>	<b>¥131,074</b>	<b>¥403</b>	<b>\$1,268,650</b>	<b>\$1,272,563</b>	<b>\$3,913</b>
Payables	¥31,600	¥31,600		\$306,797	\$306,797	
Short-term borrowings and current portion of long-term debt	4,538	4,638	¥100	44,058	45,029	\$971
Income taxes payable	1,818	1,818		17,650	17,650	
Long-term debt	3,651	3,967	316	35,446	38,514	3,068
<b>Total</b>	<b>¥41,607</b>	<b>¥42,023</b>	<b>¥416</b>	<b>\$403,951</b>	<b>\$407,990</b>	<b>\$4,039</b>

Note. The difference of the above investments in lease and the amount of consolidated balance sheets is asset retirement obligations.

March 31, 2013	Millions of yen		
	Carrying amount	Fair value	Unrealized gain/(loss)
Cash and cash equivalents	¥42,833	¥42,833	
Time deposits with an original maturity over three months	5,365	5,365	
Marketable securities	1,001	1,001	
Receivables	45,014	44,790	¥(11)
Allowance for doubtful receivables	(213)		
Investments in lease	12,196	14,595	2,399
Investment securities	6,261	6,261	
Investments in associated companies	992	389	(603)
Rental deposits and long-term loans	18,748	17,701	(1,047)
<b>Total</b>	<b>¥132,197</b>	<b>¥132,935</b>	<b>¥738</b>
Payables	¥33,802	¥33,802	
Short-term borrowings and current portion of long-term debt	2,307	2,404	¥97
Income taxes payable	2,578	2,578	
Long-term debt	7,549	7,973	424
<b>Total</b>	<b>¥46,236</b>	<b>¥46,757</b>	<b>¥521</b>

Note. The difference of the above investments in lease and the amount in the consolidated balance sheets is asset retirement obligations.

Cash and cash equivalents, time deposits with an original maturity over three months

The fair value of cash and time deposits with an original maturity over three months approximates their carrying amount because of their short-term nature. Thus, the carrying amount of these items is used as fair value. Cash equivalents are measured based on market prices at the exchange or by the prices obtained from financial institutions.

Receivables, investments in lease, rental deposits and long-term loans

The fair value of these accounts is measured at the present values of their future cash flows classified by a term of a specified length and by risk category as per credit risk management, at a rate, which has the credit spread added to appropriate indices such as government bond yields.

Please see Note 7 for a breakdown of rental deposits and long-term loans.

Marketable securities, investment securities, and investments in associated companies

While the fair values of equity securities, etc. are measured by market prices at exchange, the fair values of debt securities are measured based on market prices at the exchange or by the prices obtained from financial institutions. Please refer to Note 3 for matters regarding securities by holding purpose.

Payables and income taxes payable

The fair value of these items approximates their carrying amount because of their short-term nature. Thus, the carrying amount is used as fair value.

Short-term borrowings and long-term debt

The fair value of these accounts is measured at the present values calculated by discounting the combined total of principal and interest by an assumed interest rate for similar new borrowings or lease transactions.

## (b) Financial instruments whose fair values cannot be reliably determined

	Carrying amount		
	Millions of yen		Thousands of U.S. dollars
	2014	2013	2014
Investments in equity instruments that do not have a quoted market price in an active market	¥877	¥504	\$8,514

## (5) Maturity analysis for financial assets and securities with contractual maturities

March 31, 2014	Millions of yen			
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Due after ten years
Cash and cash equivalents	¥45,384			
Time deposits with an original maturity over three months	291			
Marketable securities	800			
Receivables	42,248	¥5,285	¥253	
Investments in lease	1,500	5,438	3,421	¥1,498
Rental deposits and long-term loans	2,638	6,150	3,401	5,578
Total	¥92,861	¥16,873	¥7,075	¥7,076

March 31, 2013	Millions of yen			
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Due after ten years
Cash and cash equivalents	¥42,833			
Time deposits with an original maturity over three months	5,365			
Marketable securities	1,000			
Receivables	39,959	¥4,886	¥169	
Investments in lease	1,319	5,474	3,764	¥1,640
Investment securities		800		
Rental deposits and long-term loans	2,744	6,086	3,926	5,992
Total	¥93,220	¥17,246	¥7,859	¥7,632

March 31, 2014	Thousands of U.S. dollars			
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Due after ten years
Cash and cash equivalents	\$440,622			
Time deposits with an original maturity over three months	2,825			
Marketable securities	7,767			
Receivables	410,174	\$51,311	\$2,456	
Investments in lease	14,563	52,796	33,213	\$14,544
Rental deposits and long-term loans	25,612	59,709	33,019	54,155
Total	\$901,563	\$163,816	\$68,688	\$68,699

Please see Note 8 for annual maturities of short-term borrowings and long-term debt.

## 17. COMPREHENSIVE INCOME

The components of other comprehensive income for the years ended March 31, 2014, 2013 and 2012, were as follows:

	Millions of yen			Thousands of U.S. dollars
	2014	2013	2012	2014
Unrealized gain on available-for-sale securities:				
Gains arising during the year	¥602	¥1,340	¥22	\$5,845
Reclassification adjustments to profit or loss	(118)	532	15	(1,146)
Amount before income tax effect	484	1,872	37	4,699
Income tax effect	(169)	(655)	(10)	(1,641)
Total	¥315	¥1,217	¥27	\$3,058
Foreign currency translation adjustments:				
Adjustments arising during the year	¥499	¥424	¥(138)	\$4,845
Reclassification adjustments to profit or loss		(5)	2	
Amount before income tax effect	499	419	(136)	4,845
Income tax effect	0	(2)		0
Total	¥499	¥417	¥(136)	\$4,845

Share of other comprehensive income in associates:

Gains arising during the year	¥2	¥3	¥4	\$19
Total other comprehensive income	¥816	¥1,637	¥(105)	\$7,922

## 18. NET INCOME PER SHARE

EPS for the years ended March 31, 2014, 2013 and 2012, was as follows:

	Millions of yen	Thousands	Yen	U.S. dollars
March 31, 2014		Weighted-average shares		EPS
Basic EPS:				
Net income available to common shareholders	¥9,786	90,860	¥107.71	\$1.05
March 31, 2013		Weighted-average shares		EPS
Basic EPS:				
Net income available to common shareholders	¥7,590	93,450	¥81.22	
March 31, 2012		Weighted-average shares		EPS
Basic EPS:				
Net income available to common shareholders	¥8,403	99,700	¥84.28	

Note. Shares and per share figures have been restated, as appropriate, to reflect a three-for-one stock split effected April 1, 2013.

## 19. SEGMENT INFORMATION

Under ASBJ Statement No. 17, "Accounting Standard for Segment Information Disclosures" and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

### (1) Description of reportable segments

The Company's reportable segments are the components of the Company about which separate financial information is available. These segments are subject to periodic examination to enable the Company's Board of Directors to decide how to allocate resources and assess performance. The Companies operate the AUTOBACS franchise chain consisting of businesses in automotive goods, safety inspections and maintenance services, and automobile purchase and sales business. The Companies comprise segments made up of groups of companies based on wholesale division and retail division functions for these businesses. The Companies have five reportable segments: "the Company," "domestic store subsidiaries," "overseas subsidiaries," "subsidiaries for car goods supply and others," and "subsidiaries for supporting functions."

The main business lines of each segment are described below.

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Others	Subsidiaries for Supporting Functions
Automotive goods	Wholesale-Retail	Retail	Wholesale-Retail	Wholesale	-
Safety inspection and maintenance services	Wholesale-Retail	Retail	Retail	Retail	-
The automobile purchase and sales business	Wholesale-Retail	Retail	-	Retail	-
Others	Lease business	-	-	-	Lease business-Others

Note. "Others" of subsidiaries for supporting functions are loan credit business, nonlife insurance agency and office work representation business.

(2) Methods of measurement for the amounts of sales, profit (loss), assets and other items for each reportable segment  
 Segment income for each reportable segment is presented on an operating income basis. Internal sales and transfers between segments are based, for the most part, on prevailing market prices. Among the assets of the reportable segments, the goodwill associated with overseas subsidiaries is tested for impairment as a nonamortized asset in the overseas subsidiary's financial statements, while in the consolidated financial statements it is amortized using the straight-line method. In addition, some store buildings, POS systems and other items are subject to lease transactions between segments. The asset and expense items of the reportable segments and their amounts are adjusted as shown below.

	Reportable segment			Consolidated Financial Statement
	The Company	Domestic Store Subsidiaries	Subsidiaries for Supporting Functions	
Assets	Investments in Lease	-	Investments in Lease	Property, Equipment and Intangible assets
Cost	Cost of goods sold	Rent payment and Lease payment	Cost of goods sold	Depreciation
Amortized method	Interest method	-	Interest method	Declining balance method and Straight-line method

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies".

(3) Information about sales, profit (loss), assets and other items is as follows:

	Millions of Yen					
	2014					
	Reportable segment					Total
The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions		
<b>Sales</b>						
Sales to external customers	¥132,739	¥79,928	¥9,975	¥8,183	¥872	¥231,697
Intersegment sales or transfers	51,019	1,463	398	6,992	2,276	62,148
Total	183,758	81,391	10,373	15,175	3,148	293,845
Segment profit	13,330	555	12	255	433	14,585
Segment assets	187,913	21,938	10,418	4,974	29,444	254,687
<b>Other:</b>						
Depreciation	2,056	317	257	38	14	2,682
Amortization of goodwill		15			7	22
Share of associates accounted for using equity method	848					848
Increase in property, equipment and intangible assets	4,064	315	108	25		4,512

	Millions of Yen					
	2013					
	Reportable segment					Total
The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions		
<b>Sales</b>						
Sales to external customers	¥136,062	¥77,272	¥8,533	¥7,298	¥1,003	¥230,168
Intersegment sales or transfers	51,237	785	248	7,057	2,373	61,700
Total	187,299	78,057	8,781	14,355	3,376	291,868
Segment profit (loss)	13,735	(789)	(72)	163	417	13,454
Segment assets	196,532	22,747	9,508	4,750	26,883	260,420
<b>Other:</b>						
Depreciation	2,166	334	226	45	12	2,783
Amortization of goodwill		15			7	22
Share of associates accounted for using equity method	462					462
Increase in property, equipment and intangible assets	4,153	314	153	53	6	4,679

Millions of Yen

2012

	Reportable segment					Total
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	
<b>Sales</b>						
Sales to external customers	¥140,755	¥80,785	¥8,850	¥5,973	¥980	¥237,343
Intersegment sales or transfers	54,846	929	248	6,631	2,403	65,057
Total	195,601	81,714	9,098	12,604	3,383	302,400
Segment profit	13,590	435	86	112	431	14,654
Segment assets	208,931	23,772	9,007	3,907	27,787	273,404
<b>Other:</b>						
Depreciation	1,825	353	240	33	14	2,465
Amortization of goodwill		15			7	22
Share of associates accounted for using equity method	505					505
Increase in property, equipment and intangible assets	5,178	497	127	16	30	5,848

Thousands of U.S. Dollars

2014

	Reportable segment					Total
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	
<b>Sales</b>						
Sales to external customers	\$1,288,728	\$776,000	\$96,845	\$79,446	\$8,466	\$2,249,485
Intersegment sales or transfers	495,330	14,204	3,864	67,884	22,097	603,379
Total	1,784,058	790,204	100,709	147,330	30,563	2,852,864
Segment profit	129,417	5,388	117	2,476	4,204	141,602
Segment assets	1,824,398	212,990	101,146	48,291	285,864	2,472,689
<b>Other:</b>						
Depreciation	19,961	3,078	2,495	369	136	26,039
Amortization of goodwill		146			68	214
Share of associates accounted for using equity method	8,233					8,233
Increase in property, equipment and intangible assets	39,456	3,058	1,049	243		43,806

(4) Reconciliation of published figures and aggregate of reportable segment

Net sales	Millions of yen			Thousands of U.S. dollars
	2014	2013	2012	2014
Total reportable segments	¥293,845	¥291,868	¥302,400	\$2,852,864
Elimination of intersegment transaction	(62,148)	(61,700)	(65,057)	(603,379)
Net sales of consolidated financial statements	¥231,697	¥230,168	¥237,343	\$2,249,485

Income	Millions of yen			Thousands of U.S. dollars
	2014	2013	2012	2014
Total reportable segments	¥14,585	¥13,454	¥14,654	\$141,602
Amortization of goodwill	(105)	(263)	(77)	(1,019)
Inventories	(253)	(298)	(325)	(2,456)
Fixed assets	256	179	8	2,485
Allowance for point card	(18)	(36)	(83)	(175)
Elimination of intersegment transaction	(526)	(383)	(477)	(5,107)
Others	6	92	21	58
Income of consolidated financial statements	¥13,945	¥12,745	¥13,721	\$135,388

Assets	Millions of yen			Thousands of U.S. dollars
	2014	2013	2012	2014
Total reportable segments	¥254,687	¥260,420	¥273,404	\$2,472,689
Elimination of intersegment transaction	(46,117)	(48,504)	(48,199)	(447,738)
Fixed assets	(3,299)	(3,333)	(3,787)	(32,029)
Amortization of goodwill	(4,102)	(3,398)	(3,141)	(39,825)
Inventories	(1,461)	(1,441)	(1,570)	(14,184)
Investments in associates accounted for using the equity method	950	929	848	9,223
Others	823	854	394	7,990
Assets of consolidated financial statements	¥201,481	¥205,527	¥217,949	\$1,956,126

Other items	Millions of yen								
	Total reportable segments			Adjustment			Consolidated total		
	2014	2013	2012	2014	2013	2012	2014	2013	2012
Depreciation	¥2,682	¥2,783	¥2,465	¥1,387	¥1,576	¥1,471	¥4,069	¥4,359	¥3,936
Amortization of goodwill	22	22	22	105	263	77	127	285	99
Investments in associates accounted for using the equity method	848	462	505	950	929	848	1,798	1,391	1,353
Increase in property, equipment and intangible assets	4,512	4,679	5,848	308	1,570	1,843	4,820	6,249	7,691

(Note) The adjustment amounts for other items are as follows:

1. Depreciation and the increase in property and equipment and intangible assets are principally the adjustment amount for intersegment lease transactions on the consolidated financial statements.
2. The adjustment amount for amortization of goodwill is principally the amount for amortization of goodwill recorded for the Company and overseas subsidiaries (see Note 2.B).
3. The adjustment amount for investments in associates accounted for using the equity method is the adjustment amount according to the equity method (see Note 2.C).

Other items	Thousands of U.S. dollars		
	Total reportable segments 2014	Adjustment 2014	Consolidated total 2014
Depreciation	\$26,039	\$13,466	\$39,505
Amortization of goodwill	214	1,019	1,233
Investments in associates accounted for using the equity method	8,233	9,223	17,456
Increase in property, equipment and intangible assets	43,806	2,990	46,796

### Related Information

#### 1. Information by product and service

The Companies have omitted this information as external sales of the Companies' main business of automotive goods and service sales account for more than 90% of the net sales recorded in the consolidated statement of income and comprehensive income.

#### 2. Information by geographic region

The Companies have omitted this information because sales to external customers within Japan account for more than 90% of the net sales recorded in the consolidated statement of income and comprehensive income and property and equipment within Japan accounts for more than 90% of the property and equipment reported in the consolidated balance sheet.

#### 3. Information by major customer

The Companies have omitted this information because no sales to any specific external customer represented 10% or more of net sales reported on the consolidated statement of income and comprehensive income.

	Millions of Yen					
	2014					
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Impairment losses of assets	¥404		¥66			¥470

	Millions of Yen					
	2013					
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Impairment losses of assets	¥57		¥32			¥89

	Millions of Yen					
	2012					
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Impairment losses of assets	¥15			¥36		¥51



Thousands of U.S. Dollars						
2014						
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Impairment losses of assets	<b>\$3,922</b>		<b>\$641</b>			<b>\$4,563</b>

Millions of Yen							
2014							
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill	<b>¥15</b>			<b>¥7</b>		<b>¥105</b>	<b>¥127</b>
Goodwill at March 31, 2014			<b>¥4,982</b>			<b>(4,102)</b>	<b>880</b>

(Note) The adjustment amounts are as follows:

1. The adjustment amount for amortization of goodwill is principally the amount for amortization of goodwill recorded for the Company and overseas subsidiaries (see Note 2.B)
2. The adjustment amount for goodwill is principally the amount for amortization of goodwill and impairment loss in the past recorded for overseas subsidiaries (see Note 2.B).

Millions of Yen							
2013							
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill	<b>¥15</b>			<b>¥7</b>		<b>¥263</b>	<b>¥285</b>
Goodwill at March 31, 2013	15		<b>¥4,246</b>		7	<b>(3,401)</b>	867

Millions of Yen							
2012							
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill	<b>¥15</b>			<b>¥7</b>		<b>¥77</b>	<b>¥99</b>
Goodwill at March 31, 2012	30		<b>¥3,862</b>		13	<b>(3,141)</b>	764

Thousands of U.S. Dollars							
2014							
	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Adjustment	Total
Amortization of goodwill	<b>\$146</b>			<b>\$68</b>		<b>\$1,019</b>	<b>\$1,233</b>
Goodwill at March 31, 2014			<b>\$48,369</b>			<b>(39,825)</b>	<b>8,544</b>

## 20. SUBSEQUENT EVENTS

### a. Appropriations of Retained Earnings

The general shareholders' meeting held on June 24, 2014 resolved the following appropriations of retained earnings as of March 31, 2014:

Year ending March 31	Millions of yen	Thousands of U.S. dollars
Year-end cash dividends, ¥27 (\$0.3) per share	<b>¥2,418</b>	<b>\$23,476</b>
Commemorative cash dividends, ¥10 (\$0.1) per share	<b>¥895</b>	<b>\$8,689</b>

### b. Purchase of Treasury Stock

At the Board of Directors' meeting held on May 8, 2014, the Board approved the repurchase of common stock up to a maximum of 3,000,000 shares to the aggregate amount of ¥5,400 million (\$52,427 thousand).

On May 27, 2014, the Company repurchased 2,028,200 shares of common stock for ¥3,422 million (\$33,223 thousand) in the market.

### c. Cancellation of Treasury stock

At the Board of Directors' meeting held on May 8, 2014, the Board approved the cancellation 3,000,000 shares of treasury stock and carried it out on May 15, 2014.

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Shareholders of  
AUTOBACS SEVEN Co., Ltd.:

We have audited the accompanying consolidated balance sheet of AUTOBACS SEVEN Co., Ltd. and its subsidiaries as of March 31, 2014, and the related consolidated statements of income and comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of AUTOBACS SEVEN Co., Ltd. and its subsidiaries as of March 31, 2014, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

### Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

*Deloitte Touche Tohmatsu LLC*

June 24, 2014

Member of  
Deloitte Touche Tohmatsu Limited