

AUTOBACS Chain Store Formats and Network

DOMESTIC STORE FORMATS

AUTOBACS



Position:	Standard-type store
Number of stores in Japan:	430
Annual sales per store:	¥451 million
Storefront area:	From 500 m ²
Commercial area:	5 km radius

Super AUTOBACS Type II



Position:	Large format store
Number of stores in Japan:	70
Annual sales per store:	¥996 million
Storefront area:	From 990 m ²
Commercial area:	10 km radius

Super AUTOBACS Type I



Position:	Large format store (Flagship store)
Number of stores in Japan:	6
Annual sales per store:	¥1,992 million
Storefront area:	1,650 m ²
Commercial area:	20 km radius

AUTOBACS Secohan Ichiba



AUTOBACS Secohan Ichiba specializes in the purchase and sale of automotive goods traded in by customers at AUTOBACS Chain stores and outlet products from manufacturers.

AUTOBACS EXPRESS



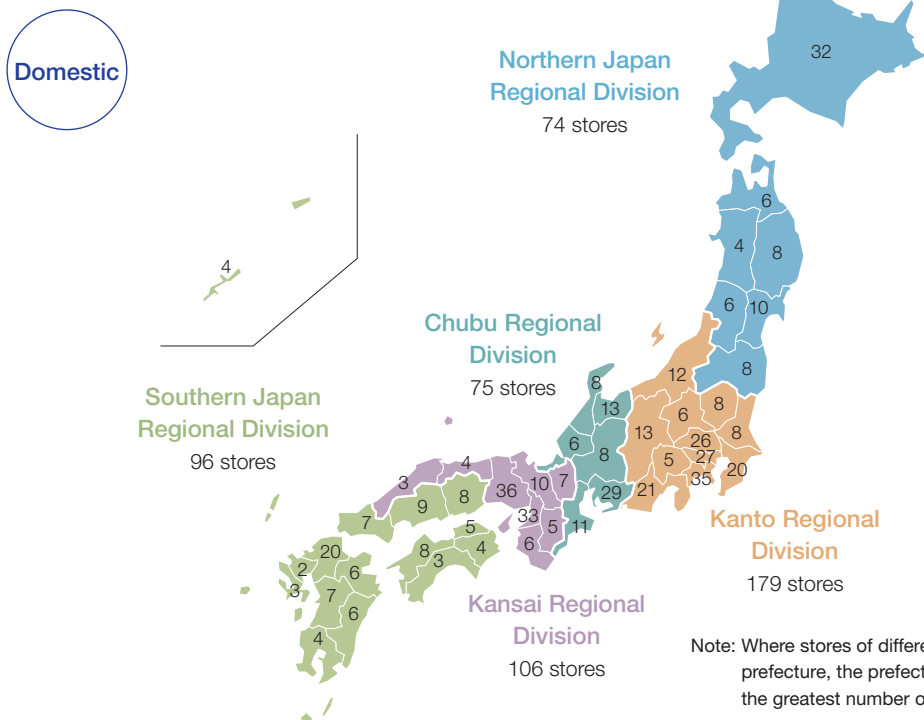
The AUTOBACS EXPRESS is a gas station type store. The Group expects that many points of driver contact inherent to service stations will send new customers to neighboring AUTOBACS stores.

AUTOBACS CARS



AUTOBACS CARS buys and sells used vehicles, as well as selling new vehicles. With a few exceptions, sales areas are located inside AUTOBACS and Super AUTOBACS outlets.

STORE NETWORK (as of March 31, 2011)



Domestic

AUTOBACS	
Super AUTOBACS:	Type I
	Type II

AUTO HELLOES
AUTOBACS Secohan Ichiba
AUTOBACS EXPRESS

Overseas

Total

OVERSEAS STORE NETWORK (as of March 31, 2012)



France

Stores managed by consolidated subsidiary:	9
Stores managed by franchisees:	2



Thailand

Stores managed by consolidated subsidiary:	4
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China

Stores managed by consolidated subsidiary:	2
Stores managed by equity method affiliate:	1
Stores managed by franchisees:	1



Singapore

Stores managed by consolidated subsidiary:	3
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Taiwan

Stores managed by franchisees:	5
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STORE NETWORK (as of March 31, 2012)

	2008/3	2009/3	2010/3	2011/3	2012/3
	399	397	395	404	430
	6	6	6	6	6
	68	71	71	70	70
	10	8	8	5	1
	31	30	25	21	18
	9	6	6	7	5
	117	116	26	25	27
	640	634	537	538	557

